



# Aztech Business Consortium Ltd.

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Local Agent | Importer | Exporter | Consultancy

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Aztech Business Consortium Ltd. (Aztech or ABCL or ABC Ltd.) was incorporated and registered under 'The Companies Act (Act XVIII) of 1994 under Registrar of Joint Stocks Companies & Firms, the People's Republic of Bangladesh'. Aztech is being one of the most versatile Sourcing and Indenting Agent for Defence & Government/Semi-government/Private Sectors, Importer, Representing Manufacturer(s)/Supplier(s), Exporter, Contract manufacturers and Consultant(s) offering almost everything to the buyer/seller across the world under one roof and in accordance with the International Standard. Aztech is consisted by highly qualified, experienced, professional management and staff accelerated by latest machineries/technology, skilled workmanship with substantial marketing. The proficient management of the company was able to gain the confidence and won the respect of the customers in terms of quality and timely delivery. Aztech is one of the fast growing and trustworthy company in Bangladesh; we have been enjoying a high reputation from our clients and wish to express profound thanks for their patronage. With the backup of our expert technical staff, we keep making constant efforts to meet the expectations of our clients.



**Our Management** is the Think Tank of the organization with a clear vision to combine spirit & hard work as a core factor of success. In their long journey they have benefited both the domestic customers and foreign suppliers with a sense of responsibility, sincerity & reliability.

## Our Motto

- > To be a well-integrated and comprehensive marketing and trading house offering package and concept selling
- > To achieve a systematic and well balanced growth through increased customer participation and market expansion
- > To make an impact on international and domestic markets by providing newer products and services according to customer needs
- > To use our in-depth knowledge of the market to ensure a fair deal to both customers and principals
- > To provide personalized service, on schedule deliveries and reliable quality at competitive prices at all times
- > To partner our customers with relevant know how, thus growing the local market in client countries
- > *To build sustainable relationships with our customers, beyond the realm of business, creating lasting inter-personal bonds that convert customer relationships into family bonds all across the globe*

## **Mission / Vision**

- > Our Mission is to develop and sustain productive business partnerships with our Customers and our Principals.
- > Our values drive us at all time to be an ethical, loyal, and reputable business partner to all our Customers and the Principals we represent.
- > To create optimum value for all our stakeholders by adhering to the highest ethical standards.
- > To pursue customer satisfaction relentlessly through deliverance of high quality products and services.
- > To strive for providing employment opportunity to reduce unemployment.
- > To create centers of excellence in industrial and service sectors through Joint Ventures.
- > To contribute to the well being of the society by acting as a responsible corporate citizen through valuable *Corporate Social Responsibility (CSR)* activities.

## **Philosophy and Corporate Values**

### **Philosophy**

Customers lie at the heart of the standard of excellence that AZTECH represents. Our **strong business relationship with customers** and the sharing of common goals are key factors for a beneficial partnership.

Our customer's needs and interests are our own priority. We **focus on the fundamentals** and we care for every detail.



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## Corporate Values

At AZTECH we are committed to high standard of excellence and business ethics. Our corporate values are:

### «Continuous development and improvements to achieve excellent business results»

- Continuous Progress/Innovation
- Continuous research for new ideas to cover every need of the market
- High performance
- High quality standards

### «Key to our success is our people»

- Team spirit
- Passion and enthusiasm for work
- Integrity

### «To set corporate social responsibility in daily practice»

- Socially responsible development
- Respect the environment

We had long experiences towards marketing of superior quality and creatively designed products all over Bangladesh and abroad. We are catering the needs to meet the market demands by importing directly or by participating through competitive bid of International Tender/Bid (ICB) on behalf of Manufacturer, Exporters and Trading Houses from home and abroad. We are representing few renowned manufacturers from all over the world. We source new markets and clients for their quality products in Bangladesh, especially in the field of

Pharmaceuticals (Please visit <http://www.az4pharma.biz> for more details)

Healthcare and Medical (Please visit <http://www.az4healthcare.biz> for more details)

Defence (Please visit <http://www.az4defence.biz> for more details)

Fashion wears for Garments and Leather Goods (Please visit <http://www.az4fashionwear.biz> for more details)



## Customer Services

As we understand the pressure put on the healthcare industry professionals for urgent and top-quality results, we provide our clientele valuable and prompt support and a better understanding of how to access and use our systems and technology. We promise to provide technology solutions, and most importantly to listen and work with our customers for exceeding their expectations. Service and customer support before, during and after the sale are of high importance for us.



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### Provided services:

- Studies of needs and laboratory planning
- Installation
- Training
- Application
- Preventive maintenance
- Repair
- Calibration
- Equipment assessment/assessment (DQ, IQ, OQ, PQ)
- Performance Verification



### AZTECHserve

Is a centrally driven department, running by qualified Engineers and Application Specialist provides outstanding service by keeping functionality with optimum performance, efficiency and value of your investment. Our highly skilled Specialists undergo continuous training to provide outstanding service support and to be ready to take responsibility for any service task required. This allows us to provide the best possible support for your daily operations.

### Always At Your Service

- Operating a highly competent and motivated Service Team and Logistic Department
- Carefully scheduled low-cost preventive maintenance instead of risking expensive corrective maintenance when you least need it
- Maintaining and upgrading your machines at regular intervals, if and when needed

### You Look After your Machines, We Look After You!

- We continuously qualify and train our engineers and application specialist to provide first-level technical support by phone and at your site when needed
- Organizing efficient training for end users and technical people
- Enabling your staff to professionally handle the operation and regular maintenance of your investment

### We Won't Let You Down

- Use only dedicated certified tools to insure accuracy, precision and best performance of your equipment
- Offering a wide range of flexible and targeted service and genuine spare parts and consumables
- Respond to customers in a timely, efficient and responsible manner
- To maximize the value of your investment, you can sign up for one or more of the standard, optional and/or customized services, if needed like:
  - Service contract
  - Extended warranty contract
  - On call tariff contract

Preventive Maintenance: Repair: Parts: Consumables: Upgrade: Documentation: Relocate: Renovate

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## Our Departments:

### Sales and Marketing team



is the lifeblood of the organization. It is managed by a cohesive team of experienced and dedicated professionals. Our team of sales & marketing executive promotes range of products and systems for the industries.

### Technical Support Team



consisted by experienced technical experts, Veteran Electrical & Electronic Engineers & other technical individuals including Chemist, Pharmacist, Microbiologist, Physician etc.. Their understanding, knowledge and experience are worth mentioning.

### Analytical Division



It is a dedicated division for life science and chemical analysis. It serves the academic, pharmaceutical, petroleum, environmental, food, diagnostic, forensic, and other industrial markets that are growing and their demands increasing.

### Diagnostic Division



AZTECH is a company with high experience in the biotechnology field operating in the diagnostic clinical and medical sectors. Diagnostic division is dedicated to providing customers with the best quality products, solutions, services and to support them by understanding and meeting their needs with continuous improvements.



### Accounting

The Accounting department possesses the art of recording, classifying, and summarizing in a significant manner and in terms of money, transactions and events which are of financial character then interpreting them.



**Human Resources** department deals with the workforce as a human capital. It holds the personnel unit, the recruitment unit, the training unit, the people development unit, and the organizational development unit. In the HR vision, employees are considered assets to our business that we value through development.

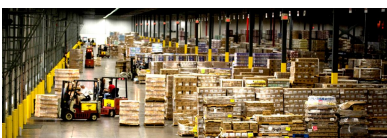


**Logistics** is considered to be the complete process involving planning, managing and controlling the flow of goods and services.



### Service

AZTECHserve is a qualified service department provides outstanding service by keeping functionality with optimum performance, efficiency and value of your investment.



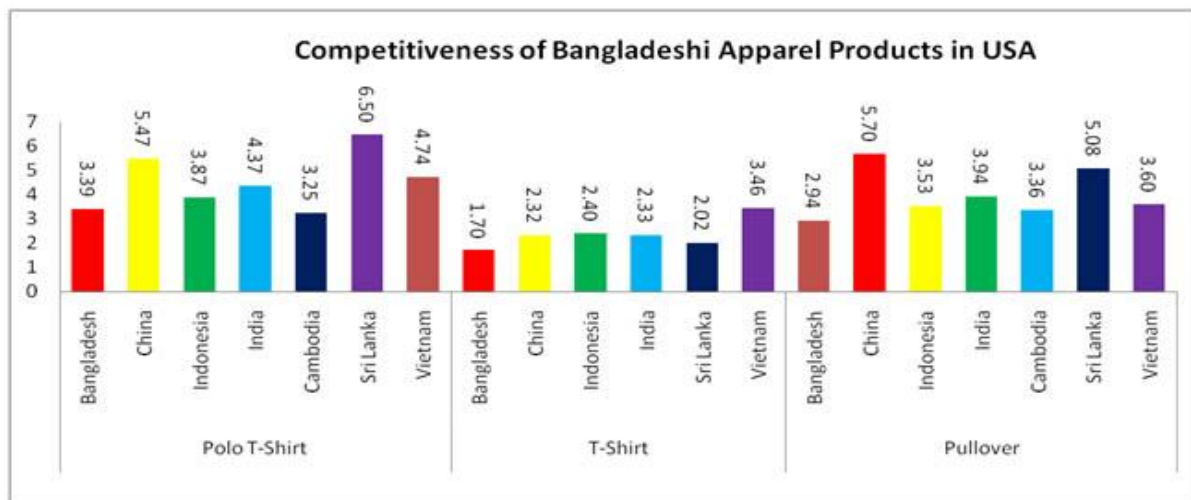
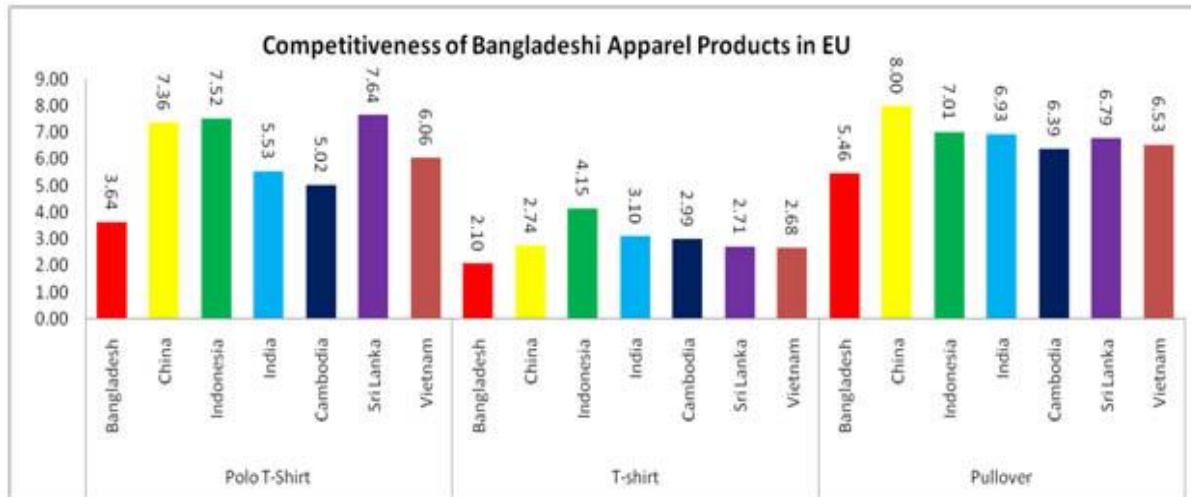
### Warehouse

The warehouse is our newly renovated space for storage of products packaging and sorting.



## Fashion Wear <http://www.az4fashionwear.biz>

There are five basic needs for a human being to make their lives happier. Garments are one of the most important elements of the five basic needs. It's a natural truth that men or women always become pleased by wearing lucrative dresses. Thus, fashion industries are handling a million dollar business every year. We consider ourselves a professional Agency of Garment Sourcing from Bangladesh. We believe that the business we are in requires an Innovative and Efficient approach of garment sourcing to meet the Apparel Industry target of Cost, Quality and Lead Time.



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We are producer, manufacturer, exporter and wholesale, supplier of t shirt, polo shirt, hoody, denim jeans, shirt sweater etc of all kind of basic to fashionable following categories of garments in various qualities and weights for all groups of ages men, women and children from Bangladesh:

**Circular Knit items:** T-Shirt, Polo shirt, Sweat shirt, Fleece Jacket & suit, Hooded sweat shirt, Tank tops, Blouses, Pyjamas, underwear, sportswear, work wear, corporate uniform etc.



**Flat Knit items:** sweater, cardigan, pullover, jersey, jacket, vest, skirt dresses, scarf and cap, sportswear, work wear, corporate uniform etc. made from wool, cotton, acrylic and blended yarn.

**Woven items:** business shirt, jeans, denims, flannel shirt, flannel pants, trousers, shorts, jackets, blouses, shirt-blouses, tops, long pants, dress pants, carpenter pant, cargo pant, capris, shorts, under pants, briefs, panties, cap & hat and sportswear, work wear, corporate uniform etc.



**Towels:** terry towels, bath towels, appliqué embroidery towel, pool towel, bath robes, bath mat, airlines towel, beach towel, chair cover towel, hand towel, jacquard towel, shower towel, hotel towel, hospital towel, kitchen towels etc.

**Bed Linen:** check, white, color, stripe, bed linens sets, bed cover, bed sheet, pillow cover etc.

**Babies Items | Fashion Items | Sports Jersey, Trousers etc.**

## Vision and Mission

### Our Vision

Customer success is our success.

This we achieve through our commitments to 4 R's

- Right product
- Right price
- Right quality
- Right time

### Our Mission

- Ensure a win-win outcome for all stake-holders, clients and vendors.
- Be a responsible, reliable business associate.

This we achieve through best utilization of 4 M's

- Man power
- Machines
- Material
- Methods



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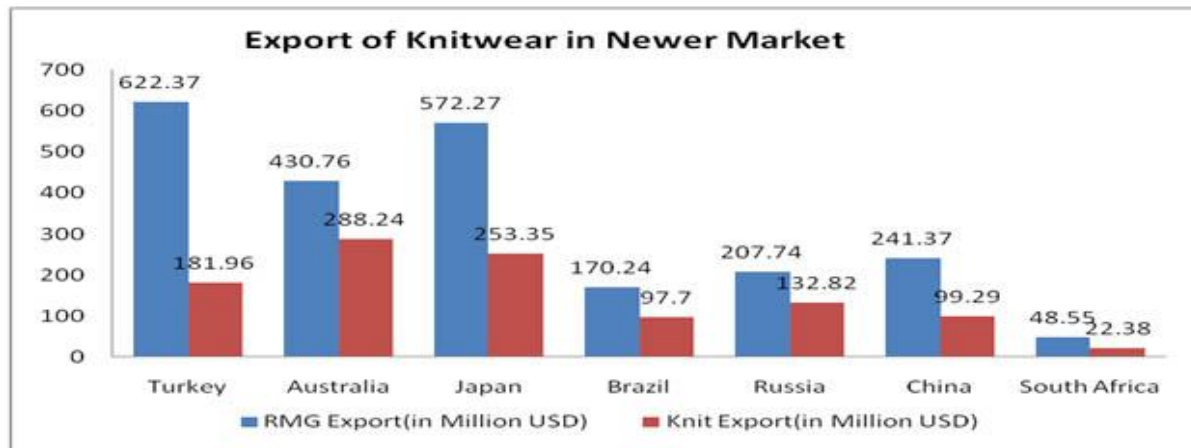
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## Industry Strengths

30 years of experience & reputation in garment manufacturing  
Competitive Price  
International standard quality  
Vibrant population, 70% below 40 years age, quick learning & dedicated  
Irresistible & resilient entrepreneurial spirit



Duty free market access in most of the developed countries & PTA in India, China, Korea, Malaysia  
Rapid adoption of environment friendly, energy efficient and green concepts  
Rapidly developing backward linkage/Washing/Dyeing/Finishing/Embroidery, etc  
Versatility of factories to produce different type of products  
Increasing trend of direct sourcing through local liaison offices at Dhaka



## Why Bangladesh:

Bangladesh is your perfect Destination

because

- Major industrial force & an established buying hub
- Traditional strengths - locally availability of raw materials, low labor cost (**which is unbeatable but they are also peerless in stitching capability**), Tax, duty & VAT Exemption
- A very strong industry in the fields of textile products, information & technology, computer software etc.
- Buying from Bangladesh - Economics & Logistics
- Cost effective production
- Good workmanship
- Centrally located & great logistics support
- Apparel & Fashion wear
- Fully developed manufacturing and industrial infrastructure
- Large range of raw material - fabrics
- Understanding of international fashion trends
- Large production & timely deliveries

In order to ensure the best product with higher quality to the clients' we have designed our own action plan and we are pleased for the successful implementation of the plan. Some of the activities as per the action plans are like sample program, quality control, in-time-shipment, etc.

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## Work Style

### Product design

- Main focus and strength
- Design Studio
- Creative Designers
- Travel to fair and research
- Develop fabrics, prints, embroidery and silhouettes

### Production / Quality Assurance

- Expects, production background
- Guide factory
- Production planning
- Quality Control - AQL standards followed
- Timely Delivery
- Audit failure analysis

### Social Compliance

- Vendor social compliance
- Discrimination and environment
- Audit and reporting
- Corrective action
- Follow up audit

### Overseas

- Client interface

### Merchandising

- Systems oriented
- Understanding of business trends and vendor interface
- Analyze orders
- Customer and vendor interface

### Fabric

- Professional and timely delivery
- Sourcing
- New fabric development

### Shipping and Finance

- Liase with the shipping companies
- Planning of product export
- Export liason

## Our Strength:

- Strong on the costing & sourcing for all type of the clothing.
- Powerful network to source Small, Medium & Large Garments Manufacturers
- In-depth Knowledge of Merchandising, raw materials sourcing.
- Multi - Category Sourcing Strategy & Product Development
- Proven Analytical & Problem-Solving Skills
- Strong Negotiation Skills
- Production Planning & Execution
- Production Process Assessment
- Team Building & Leadership
- Creative Problem Solving and Quality assurance ability
- Extensive Knowledge in Woven & Knit
- Good Knowledge on Logistics Support
- Quick response of new Inquiry.

## Our Fabric Range

All kinds of Cotton fabric, Cotton yarn-dyed, Woven denim fabric, Far-infrared, Fleece fabric, Jacquard fabric, Jersey fabric, Lace fabric, Melange fabric, Mesh fabric, Moisture-absorbent fabric, Nylon, Polyester, Printed polyester, Quick-drying fabric, Rayon fabric, Recycled fabric, Stain-resistant fabric, Stretch fabric, Suede fabric, Terry, Thermal fabric, Tricot fabric, Taffeta, Dazzle, Microfiber, Pollar Fleece, UV protection fabric, Velvet fabric, Water-repellent fabric, Acrylic, Anti-bacterial, Anti-static, Bamboo, Bonded, Chenille, Cooling fabric and many more special fabric.

We have strong sources of fabrics from **China, Korea, Indonesia, Pakistan, Malaysia, Taiwan, India etc.**



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We are confident that we can give you **Very Cheap garments prices along with quality & in time delivery**. As a Garment Sourcing, we are very much **STRONG to SOURCE** Small, Medium & Large Garments Manufacturers, Fabric Manufacturers and Trim Suppliers to execute your valued order within the **TARGETED PRICE**. Some factories are **OEKO-TEX, SEDEX, WRAP, BSCI and ISO certified**.



We take orders from buyers and place them to our most trusted as well as potential factories. We do production planning from very initial stage, do follow up, communicate with buyers regularly, inform daily status, do inline and final inspection, control shipping schedule and finally check and dispatch shipping documents to the buyers. All this is done under a professional and sincere guidance. A proactive work system and vertical operation, allow us to move at utmost speed. Moreover, we undertake all kinds of trading and sourcing as long as it is covered by our license. Of course, in all (including apparel) export-import businesses, it is axiomatic that the suppliers must ensure quality, reasonable price, and in time shipment. And, to this end, we are bound by our commitment and successfully functional by our experienced as well as proactive professionals.

**We are totally committed to provide a friendly atmosphere to our workers, designers, production engineers and merchandisers; so that they can work hand on hand to make the dreams come true of the fashion lovers.**

Eventually, we want to assure our honorable clients worldwide to keep highest quality with a competitive price. And we strongly believe that to keep commitment is the most important thing to success in long term business as well as a great duty for all human beings.

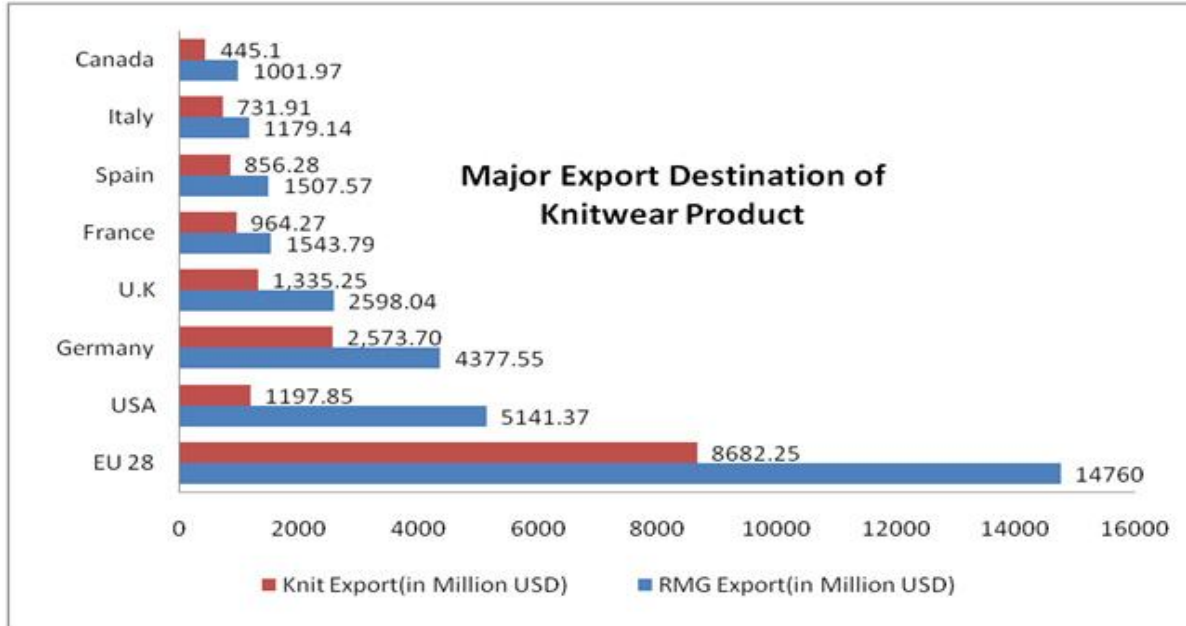
Bangladesh exports more than 35 types of garment products to about 152 countries around the world. The readymade garments (RMG) industry acts as a catalyst for the development of Bangladesh. We are fast growing and providing outstanding garment sourcing solution to our International Garments Buyers: Fashion Brand Retailers, Wholesalers, Distributors, Internet Sellers etc. We are exporting top quality **woven, knitted, sweater items for Men's, Women's, Boy's, Girl's, Kid's and others e.g.,**

**Basic Shirts, Dresses Shirt, Designers Shirt, Blouses, Trousers (Long & Shorts), Cargo Pant, Bermuda, Skirt, T-shirts, Tank top and Singlet's, Polo Shirt, Pullover and sweatshirt, Knitted Jacket, cardigans, Briefs, underwear's and Panties, Fleece Jackets, Jogging/Track Suits, Windbreakers, Vests, School Uniform, etc. which are made with various types of Compositions (Cotton, CVC, TC, TR, Polyester, Spandex etc.) & Constructions of Denim, Twill, Canvas, Poplin, Flannel, Taffeta, Tricot, Microfiber, Silk, Georgette, Chiffon, Satin, Single jersey, Pique, Lacoste, Viscose, Spandex, Interlock, 1x1 and 2x2 Rib, 4x1 rib, Drop needle, Terry, Fleece, Polar Fleece, Thermal, France Terry, Babies Item, Fashion Items, Sports jersey and trousers and many more..**





Please be noted that Bangladesh has supplied a considerable amount of Jerseys and Shorts for different Teams of the world Cup Football finals of **The FIFA World Cup 2010 & 2014** respectively. Bangladesh has been successfully supplying apparel products consistently to the premier international fashion brands like **H & M, Walmart, C & A, Zara, GAP, Target, TESCO, Li Fung, Carrefour, Levi's, JC Penney, K Mart, M & S, UNIQLO, ESPIRIT, GU, Helmutlang, OVS, ERIMA, Bonmarché, Bonds, Jockey, G-Star Raw, >Mango, JOE FRESH, PUMA, Adidas, JBC, Charles Vögele** etc.



**We Always Ensure**

Our Local Manufacturers comply with basic International quality and compliance requirements. Moreover, we also ensure the Factories follow all the health and safety standards. In order to achieve Quality, Environmental and Social Accountability Management standards, most of the Manufacturers we work with have been certified by: **Oeko-Tex, SEDEX, WRAP, BSCI, OE-100, Worldwide Responsible Accredited Production (WRAP), Global Organic Textile Standards (GOTS), ISO, SA 8000** etc.



**Fashion:** Special washes, embellishments, embroidery, delicate, different fabrics, crushed effect, detailing, wrinkling, textures, stylized cuts, effects.



### AZTECH is able to low prices due to many factors such as

- Strong network of vendors
- Large buying power
- Local action & world scope
- Local market knowledge
- Vast experience in each country
- Shared knowledge & permanent learning & working as a team
- Continuous market intelligence gathered by our specialized sourcing division which concentrates on continuously identifying & evaluating new vendors & prices
- The ability to assist factories to improve consumption & efficiency
- The ability to source raw materials at very favorable prices, production & technical expertise which enables breaking down costs to a minimum
- That's why we have several production sites to enable us to always keep the best prices to our buyers by eliminating or minimizing the quota affect to costs

### Working Procedure in Particular:

For fresh production, we prefer to pursue the following steps-

01. Buyer provides us the Technical and all details of the objective product.
02. We do the consumption and costing in our office by our own professional, independent of any factory.
03. We offer the buyer the costing that should be feasible and then, if it is necessary, we negotiate to agree to a price.
04. We negotiate with the factories that would be interested in undertaking the order at the price that have been agreed upon with the buyer.
05. We submit to the buyer company profiles of the factories that agree to take the order.
06. Buyer audits and selects the factories.
07. We submit the Pro-forma Invoice (PI).
08. Buyer issues us Transferable L/C.
09. We transfer the L/C to the factory and then-
10. Production process commences.

### Expertise & Export Market:

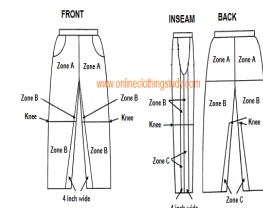
**AZTECH** manages its own supply chain with specially nominated yarn, fabric & accessory suppliers across Bangladesh for any product, trim and accessories can be sourced, with its fully vertical factories providing knit, sweater & woven. AZTECH has the flexibility to handle orders of any volume, style and color within short lead times. Because, we don't believe in "minimum quantity" theory. We accept any quantity we believe today's minimum will take only one consignment time to return into Maximum.

### Sample Program:

We need the spec, sketch, design and all details including the yarn composition and then we make sample for clients' approval. Sometimes, we do this sampling according to a given sample (original sample) from the client-end and then send them for the clients' approval. After receiving the approval, we make some more samples in case of buyers' satisfaction. If the sample quantity is a large number, then we make it as per buyers' requirements with a mutual understanding.

### Quality Control:

No way to compromise set/required quality level-this is what we believe in terms of quality. A group of well experienced, efficient, self-motivated and dynamic merchandisers and quality controllers are working very hard to ensure the highest level of quality of garments with the right corner of the direction.



# Aztech Business Consortium Ltd.

Defence & Govt Tender/Supplier | Indentor  
Local Agent | Importer | Exporter | Consultancy

[www.az4pharma.biz](http://www.az4pharma.biz) | [www.az4healthcare.biz](http://www.az4healthcare.biz) | [www.az4defence.biz](http://www.az4defence.biz) | [www.az4fashionwear.biz](http://www.az4fashionwear.biz)  
[www.abclimited.biz](http://www.abclimited.biz) | [www.aztechbusinessworldwide.com](http://www.aztechbusinessworldwide.com)



## In- time Shipment:

Our ceaseless and sincere effort always goes to ensure high class quality and in-time shipment. Since we believe in crystal clear views and straight-forwardness, we provide our clients a Critical Path Method (CPM) how goods will be shipped in the required/given to have clear direction of merchandising the goods. Normally we take 60-90 days after receiving L/C. In extraordinary cases we can manage 45 days, and for most reorders successful turn-around can be accomplished in 30 days.

## Payment Terms:

Of course a payment term is one of the most important terms for every business. Our payment term is very clear. Generally, we feel good to receive irrevocable confirmed L /C or Advance T/T.

You may forward any enquiry for pricing or sampling for future order that you may have. We thank you for your interest in our company and assure you of our best of services & total support and commitment at all the time.

**YOU MAY CONSIDER US AS A SOURCING OF VENDOR, PRODUCTION FOLLOW UP, QUALITY ASSURANCE & LOGISTICS COORDINATOR OF YOUR COMPANY FOR BANGLADESH TERRITORY TO EXPEDITE YOUR EXISTING BUSINESS IN BANGLADESH.**

## Indenting:

We, AZTECH, are also indenting all type of Knit Fabric & Woven Fabric of Cotton, Polyester, Nylon, TC, Linen at competitive price and in Time delivery from **China, Korea, Taiwan, Malaysia, Indonesia, India** etc..

## Our Products

**KNITTED FABRIC** of various Compositions & Constructions (Polyester, Nylon, Spandex, Viscose, Linen, etc.) like Single jersey, Pique, Interlock, Mesh, Tricot, Dazzle, Knitted Denim, 1×1 and 2×2 Rib, 4×1 rib, Drop needle, Micro/ Polar Fleece, Thermal, Double layer, Bonded and many more specially for sportswear.

**WOVEN FABRIC:** Any kinds of Taffeta, Micro Fiber, Pongee, Poplin, Twill, Canvas, Flannel, Silk, Georgette, Satin etc.

## WITH VARIOUS TYPES OF TREATMENTS

Far-infrared, Moisture-absorbent, Wicking Finishing, Quick-drying, Recycled, Stain-resistant, UV protection, Water-repellent, Anti-bacterial, Anti-static, Bonded, Chenille, Cooling, Coolmax, Coolplus fabric and many more special treatment fabric.

## SPECIAL PRODUCT WITH

Nordic label "Svanen", European label "EU Flower", Global label "GOTS", Recycled polyester, Bamboo, Tencel/Lyocel, Modal Lenzing (original), Supplex, Lycra, Dupont, Softshell, etc.

We sincerely expect to grow a long, steady business relationship with your esteemed organization with our satisfactory quality and customer service. If you have any inquiry of any Fabric please feel free to contact us.



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We are very much interested to establish business relationship with your organization to promote and expand the sales of your products and our products for mutual benefit. Our Company always have very much interest to work with Foreign Manufacturers and Supplier and to promote their Products in Bangladesh, the country of more than 164 Millions of peoples and abroad.

## Aztech Business Consortium Ltd.

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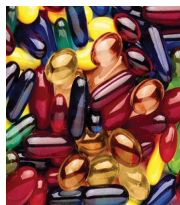
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